## APPENDIX L TYPICAL DURATIONS FOR A-E CONTRACTING ACTIVITIES

Contracting Activity	Duration (Calendar Days)	
	Contract	Task Order
Synopsis Period	30	N/A
Preselection	10	N/A
Selection	10	N/A
Selection Approval	3	N/A
RFPP	7	3
SOW Review by A-E	7	2
Preproposal Conference	2	1
Revised SOW	10	4
Government Estimate	(9)	(7)
A-E Price Proposal	14	7
Proposal Analysis/PNO/PnM	10	4
Negotiation	14	7
Negotiation Documentation/PNM	7	3
Funding Certification	(7)	(7)
Contract/Order Preparation	7	3*
Contract/Order Review and Award	14	3*
TIME STANDARD	145	37

## Notes:

- 1. See Appendix B for acronyms.
- 2. Durations in parentheses () are not on the critical path of the contracting process.
- 3. N/A = not applicable for task orders.
- 4. Asterisk (\*) indicates activities applicable for preparation and issue of task orders scoped and negotiated by outside customers, such as Army installations. Total duration = 6 days.